# Doha Insurance Company Q.S.C. CONSOLIDATED FINANCIAL STATEMENTS 31 DECEMBER 2016



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## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF DOHA INSURANCE COMPANY Q.S.C.

#### Report on the Consolidated Financial Statements

#### **Opinion**

We have audited the consolidated financial statements of Doha Insurance Q.S.C. and its subsidiaries (collectively referred to as the "Group"), which comprise the consolidated statement of financial position as at 31 December 2016, and the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2016, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the State of Qatar, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.



#### **Insurance Contract Liabilities**

The Group's insurance contract liabilities represent 78% of the total liabilities. Due to the magnitude of the balances and the estimation uncertainty and subjectivity involved in the assessment of these liabilities we have considered the valuation of the insurance contract liabilities as a key audit matter. The estimation of insurance contract liabilities, in particular the outstanding claims reserve and the incurred but not reported reserve, involves a significant degree of judgement. These liabilities are based on the best-estimate of the ultimate cost of all claims incurred but not settled at a given date, whether reported or not, together with the related claims handling costs. A range of methods may be used to determine these provisions. Underlying these methods are a number of explicit or implicit assumptions relating to the expected settlement amount and settlement patterns of claims. We assessed the Management's calculation of the insurance liabilities by performing the following procedures:

- Understood and tested the governance process in place to determine the insurance contract liabilities, including testing the associated financial reporting control framework.
- We tested the underlying company data used in the estimation to the source documentation.
- Using actual claims history, we compared the methodology, models and assumptions used in the estimation against historical claims paid.
- We have tested the liability calculations used by the management for its unearned premiums and incurred but not reported reserves.
- Tested the adequacy and completeness of the disclosures on the insurance contract liabilities, presented in Note 19 of the consolidated financial statements.

#### **Impairment of Investment securities**

The Group's investment securities, as set out in Note 9 to the consolidated financial statements, consist of held for trading and available-for-sale ("AFS") investments. Held for trading and available-for-sale financial investments are carried at fair value.

International Financial Reporting Standards require assessment at each reporting date to determine whether there is objective evidence that an investment or a group of investments is impaired. In the case of equity investments classified as AFS, objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. 'Significant' is evaluated against the original cost of the investment and 'prolonged' against the period in which the fair value has been below its original cost.

Identifying impairment indications and the determination of what is 'significant' or 'prolonged' requires management judgement. In making this judgement, the management evaluates, amongst other factors, the duration or extent to which the fair value of an investment is less than its cost.

Due to the subjectivity in assessment of impairment indicators, use of judgments and assumptions in measuring impairment losses and the magnitude of the account balance, this is considered to be a key audit matter.

Our procedures included review of management impairment assessment on investment securities (both equity investment securities and debt securities) to determine whether there was objective evidence of impairment on these investments. We also recalculated the impairment allowance computation to assess whether impairment losses for investment securities were determined in accordance with the requirements of IFRS.



#### Other information

The Board of Directors is responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditor's report thereon. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the annual report, if we conclude that there is a material misstatement therein we are required to communicate the matter(s) with those charged with governance.

## Responsibilities of the Board of Directors and the Audit Committee for the Consolidated Financial Statements

The Board of Directors is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs and the applicable provisions of Qatar Central Bank regulations, and for such internal control as the Board of Directors determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Board of Directors is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Group's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of user taken on the basis of these consolidated financial statements.



Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (continued)
As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risk of material misstatement of the consolidated financial statements, whether
  due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
  a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in auditor's report to the related disclosures in the consolidated financial statements or, if such disclosure is inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements.
   We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (continued)

From the matters communicated with the Audit Committee, we determine those matters that were most of significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosures about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on Legal and Other Regulatory Matters

Furthermore, in our opinion proper books of account have been kept by the Group and the consolidated financial statements comply with the Qatar Commercial Companies Law No. 11 of 2015 and the Company's Articles of Association. We have obtained all the information and explanations we required for the purpose of our audit, and are not aware of any violations of the above mentioned law or the Articles of Association having occurred during the year which might have had a material effect on the business of the Group or on its financial position.

Doha

Firas Qoussous

Partner

السبون فانونيو (Qatar Auditors Registry Number 236)

Date: 6 March 2017

Ernst & Young State of Qatar

## Doha Insurance Company Q.S.C. CONSOLIDATED STATEMENT OF INCOME

For the year ended 31 December 2016

	Notes	2016 QR	2015 QR
Gross premiums Reinsurers' share of gross premiums		515,510,293 (340,276,335)	494,082,164 (346,469,280)
Net premiums written Change in unearned premium reserve		175,233,958 (17,619,595)	147,612,884 (11,365,779)
Net premiums earned Commissions received on ceded insurance		157,614,363 32,729,046	136,247,105 29,744,861
Total underwriting revenues Gross claims paid Reinsurers' share of claims paid Change in outstanding claims reserve Commissions paid Other technical expenses		190,343,409 (136,506,608) 61,798,003 (3,800,753) (23,585,760) (1,737,993)	165,991,966 (149,692,894) 81,078,218 (7,221,996) (9,387,025) (1,550,886)
NET UNDERWRITING RESULTS	23	86,510,298	79,217,383
Net investment income Profit on sale of asset held-for-sale Share of results of associates Other income	4 14 11	55,419,261 - 6,608,527 392,951	31,958,009 78,365,570 5,281,905 302,985
INVESTMENT AND OTHER INCOME		62,420,739	115,908,469
General and administrative expenses Depreciation of investment properties Depreciation of property and equipment	5 12 13	(72,321,217) (1,376,487) (2,214,191)	(81,669,465) (1,376,487) (1,897,280)
TOTAL EXPENSES		(75,911,895)	(84,943,232)
PROFIT FOR THE YEAR BEFORE ALLOCATION TO TAKAFUL BRANCH POLICYHOLDERS		73,019,142	110,182,620
Net (surplus) deficit attributable to Takaful branch policyholders	28	(769,517)	784,406
PROFIT ATTRIBUTABLE TO SHAREHOLDERS		72,249,625	110,967,026
Basic and diluted earnings per share	7	1.44	2.22

## Doha Insurance Company Q.S.C. CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2016

	Notes	2016 QR	2015 QR
Profit attributable to shareholders		72,249,625	110,967,026
Other comprehensive income			
Net gains on available-for-sale financial investments		(44,766,864)	(6,810,757)
Transfer to consolidated statement of income on impairment			
of available-for-sale financial investments	9	32,197,009	9,832,944
Net movement in fair value of available-for-sale financial			
investments	9	(7,645,629)	(60,792,221)
Share of other comprehensive income of associate	11	(77,603)	-
Exchange differences on translating foreign operations	11	(1,173,565)	(239)
Other comprehensive income for the year		(21,466,652)	(57,770,273)
Total comprehensive income for the year		50,782,973	53,196,753

## Doha Insurance Company Q.S.C. CONSOLIDATED STATEMENT OF FINANCIAL POSITION

#### At 31 December 2016

	Notes	2016 QR	2015 QR
ASSETS Cash and cash equivalents Financial investments Reinsurance contract assets Insurance and other receivables Investments in associates Investment properties Property and equipment	8 9 19 10 11 12 13	516,025,395 478,389,968 265,152,573 181,153,134 16,362,429 157,488,651 8,658,774	467,930,245 564,725,341 212,267,187 110,756,297 13,198,424 158,865,138 9,173,252
TOTAL ASSETS		1,623,230,924	1,536,915,884
EQUITY AND LIABILITIES Equity Share capital Legal reserve Fair value reserve Foreign currency translation reserve Retained earnings	15 16	500,000,000 355,029,233 48,429,720 (1,255,776) 171,825,804	500,000,000 340,579,308 68,722,807 (82,211) 165,832,345
Total equity		1,074,028,981	1,075,052,249
Liabilities Insurance contract liabilities Provisions, insurance and other payables Employees' end of service benefits	19 20 21	426,682,839 106,497,839 16,021,265	356,770,393 87,922,785 17,170,457
Total liabilities		549,201,943	461,863,635
TOTAL EQUITY AND LIABILITIES		1,623,230,924	1,536,915,884

Nawaf Bin Nasser Bin Khaled Al Thani Chairman

Bassam Hussein Chief Executive Officer

### Doha Insurance Company Q.S.C.

### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2016

	Share capital QR	Legal reserve QR	Fair value reserve QR	Foreign currency translation reserve QR	Retained earnings QR	Total QR
Balance at 1 January 2016	500,000,000	340,579,308	68,722,807	(82,211)	165,832,345	1,075,052,249
Profit attributable to shareholders	-	-	-	-	72,249,625	72,249,625
Other comprehensive loss for the year			(20,293,087)	(1,173,565)		(21,466,652)
Total comprehensive (loss) income for the year	-	-	(20,293,087)	(1,173,565)	72,249,625	50,782,973
Transfer to legal reserve (Note 16)	-	14,449,925	-	-	(14,449,925)	-
Social and Sports Activities Fund (Note 17)	-	-	-	-	(1,806,241)	(1,806,241)
Cash dividends paid					(50,000,000)	(50,000,000)
Balance at 31 December 2016	500,000,000	355,029,233	48,429,720	(1,255,776)	171,825,804	1,074,028,981
	Share capital QR	Legal reserve QR	Fair value reserve QR	Foreign currency translation reserve QR	Retained earnings QR	Total QR
Balance at 1 January 2015	500,000,000	318,385,903	126,492,841	(81,972)	129,832,900	1,074,629,672
Profit attributable to shareholders	-	-	-	-	110,967,026	110,967,026
Other comprehensive loss for the year			(57,770,034)	(239)		(57,770,273)
Total comprehensive (loss) income for the year	-	-	(57,770,034)	(239)	110,967,026	53,196,753
Transfer to legal reserve (Note 16)	-	22,193,405	<del>-</del>	-	(22,193,405)	- -
Social and Sports Activities Fund (Note 17)	-	-	-	-	(2,774,176)	(2,774,176)
Cash dividends paid					(50,000,000)	(50,000,000)
Balance at 31 December 2015	500,000,000	340,579,308	68,722,807	(82,211)	165,832,345	1,075,052,249

## Doha Insurance Company Q.S.C. CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2016

	Notes	2016 QR	2015 QR
OPERATING ACTIVITIES Profit attributable to shareholders Adjustments for:		72,249,625	110,967,026
Impairment of financial investments	9	32,197,009	9,832,944
Reinsurers' share of unearned premium	19	16,301,811	50,217,273
Provision for employees' end of service benefits	21	2,390,944	5,381,574
Depreciation of property and equipment	13	2,214,191	1,897,280
Depreciation of investment properties	12	1,376,487	1,376,487
Unrealised loss on investments held at fair value through profit or loss		1,175,702	1,609,709
Gain on disposal of property and equipment		(193,732)	-
Share in results of associates	11	(6,608,527)	(5,281,905)
Interest income		(11,799,120)	(7,233,583)
Dividend income		(25,523,143)	(22,033,955)
Movement in unearned premium	19	(33,921,406)	(38,851,494)
Net gain on sale of financial investments		(44,766,864)	(6,671,185)
Impairment of insurance and other receivables	10	-	5,400,000
Gain on sale of asset held-for-sale	14		(78,365,570)
Operating profit before changes in operating assets and liabilities		5,092,977	28,244,601
Increase in insurance and other receivables		(70,396,837)	(3,269,950)
Decrease in insurance reserves		34,646,655	4,921,021
Increase in provisions, insurance and other payables		19,542,989	(13,746,291)
Cash (used in) generated from operations		(11,114,216)	16,149,381
Employees' end of service benefits paid	21	(3,540,136)	(263,285)
Net cash flows (used in) generated from operating activities		(14,654,352)	15,886,096
INVESTING ACTIVITIES			
Purchase of financial investments	9	(62,017,254)	(125,450,535)
Proceeds from disposal of financial investments		139,531,296	96,134,514
Dividend received		25,523,143	22,033,955
Interest received		11,799,120	7,233,583
Proceeds from sale of asset held-for-sale		-	143,840,080
Purchase of investment properties		-	(104, 320, 912)
Purchase of property and equipment	13	(1,729,490)	(3,350,497)
Dividends received from associates	11	8,943,354	380,530
Acquisition of an associate		(6,750,000)	-
Proceeds from disposal of property and equipment		223,509	
Net cash flows generated from investing activities		115,523,678	36,500,718
FINANCING ACTIVITIES			
Payment of contribution to Social and Sports Activities Fund	17	(2,774,176)	(1,931,813)
Dividends paid	18	(50,000,000)	(50,000,000)
Net cash flows used in financing activities		(52,774,176)	(51,931,813)
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INCREASE IN CASH AND CASH EQUIVALENTS		48,095,150	455,001
Cash and cash equivalents at 1 January		467,930,245	467,475,244
CASH AND CASH EQUIVALENTS AT 31 DECEMBER	8	516,025,395	467,930,245

At 31 December 2016

#### 1 ACTIVITIES

Doha Insurance Company Q.S.C. (the "Company") is a Qatari shareholding company registered and incorporated in the State of Qatar under Emiri Decree No. 30 issued on 2 October 1999. The shares of the Company are listed on Qatar Exchange.

In 2006, the Company established an Islamic Takaful branch under the brand name Doha Takaful (the "Branch") to carry out insurance and reinsurance activities in accordance with Islamic Sharia principles on a non-usury basis in all areas of insurance. The financial information of the Branch are disclosed in Note 28 to the consolidated financial statements.

In 21 October 2015, MENA RE Underwriters Limited (the "Subsidiary"), a limited liability company, was established and incorporated in Dubai, UAE under the Companies Law, Dubai International Financial Centre (DIFC) Law No.2 of 2009. The initial registered paid up capital of the Subsidiary is wholly owned by the Company.

The Company and its subsidiary (together referred to as the "Group") are engaged in the business of insurance and reinsurance, and insurance intermediation and management in Qatar and in United Arab Emirates (UAE), respectively.

The consolidated financial statements of the Group for the year ended 31 December 2016 include the results of the Company, the subsidiary and the Branch.

These consolidated financial statements were authorised for issue in accordance with a resolution of the Board of Directors on 30 January 2017.

#### 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 Basis of preparation

#### **Statement of compliance**

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by International Accounting Standard Board (IASB), and applicable provisions of the Qatar Commercial Companies Law No. 11 of 2015.

#### **Basis of measurement**

The consolidated financial statements are prepared under the historical cost convention, except for the financial investments in the consolidated statement of financial position which are carried at fair value. The methods used to measure fair values are discussed further in Note 3.

#### **Functional and presentational currency**

The consolidated financial statements are presented in Qatari Riyal (QR), which is the Group's functional and presentational currency.

#### 2.2 Basis of consolidation

The consolidated financial statements comprise the financial statements of the Group and its subsidiary as at 31 December 2016. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns.

At 31 December 2016

## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.2 Basis of consolidation (continued)

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements, and
- The Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognises the assets (including goodwill) and liabilities of the subsidiary
- Derecognises the carrying amount of any non-controlling interests
- Derecognises the cumulative translation differences recorded in equity
- Recognises the fair value of the consideration received
- Recognises the fair value of any investment retained
- Recognises any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognised in the other comprehensive income
  to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed
  of the related assets or liabilities.

#### 2.3 Transactions eliminated on consolidation

Inter-company balances and transactions, and any unrealised gains arising from intra-group transactions are eliminated in preparing the consolidated financial statements.

#### 2.4 Use of estimates and judgements

The preparation of the consolidated financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that effect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses and disclosure of contingent liabilities at the reporting date. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

Information about significant areas of estimates and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the consolidated financial statements are included in Note 3.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the year in which the estimates are revised.

At 31 December 2016

## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.5 Changes in accounting policies and disclosures

The accounting policies adopted are consistent with those of the previous financial year except for the following:

#### New and amended standards and interpretations

The Group applied for the first time certain standards and amendments, which are effective for annual periods beginning on or after 1 January 2016. The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

The nature and the effect of these changes are disclosed below. Although these new standards and amendments apply for the first time in 2015, they do not have a material impact on the annual consolidated financial statements of the Group

#### IFRS 14 Regulatory Deferral Accounts

Amendments to IFRS 11 Joint Arrangements: Accounting for Acquisitions of Interests

Amendments to IAS 16 and IAS 38: Clarification of Acceptable Methods of Depreciation and Amortisation

Amendments to IAS 27: Equity Method in Separate Financial Statements

Annual Improvements 2012-2014 Cycle

Amendments to IAS 1 Disclosure Initiative

Amendments to IFRS 10, IFRS 12 and IAS 28 Investment Entities: Applying the Consolidation Exception

The Group has not early adopted any other standards, interpretation or amendment that has been issued but is not yet effective.

#### 2.6 Standards issued but not yet effective

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Group's consolidated financial statements are disclosed below. The Group intends to adopt these standards, if applicable, when they become effective.

#### **Topic**

Disclosure initiative (Amendment to IAS 7)	1 January 2017
Recognition of Deferred Tax Assets for Unrealised Losses (Amendments to IAS 12)	1 January 2017
IFRS 9 Financial Instruments	1 January 2018
IFRS 16 Leases	1 January 2019
IFRS 15 Revenue from Contracts with Customers	1 January 2018

IFRS 9 will replace IAS 39 Financial Instruments: Recognition and Measurement and introduces new requirements for the classification and measurement of financial assets and financial liabilities, a new model based on expected credit losses for recognising loan loss provisions and provides for simplified hedge accounting by aligning hedge accounting more closely with an entity's risk management methodology.

The application of IFRS 9 may have significant impact on amounts reported in the consolidated financial statements and will result in more extensive disclosures in the consolidated financial statements. However, the Group is currently in the process of evaluating and implementing the required changes in its systems, policies and processes to comply with IFRS 9 and regulatory requirements, and hence it is not practical to disclose a reliable quantitative impact until the implementation programme is further advanced.

The Group did not early adopt any new or amended standards during the year. The Group is considering the implications of the above standards, the impact on the Group and the timing of its adoption by the Group.

At 31 December 2016

## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.7 Summary of significant accounting policies

#### Premiums earned

Gross premiums comprise the total premiums receivable for the whole period of cover provided by insurance contracts entered into during the accounting period. They are recognised on the date on which the policy commences and becomes effective. Premiums are taken into income over the terms of the policies to which they relate. Unearned premiums represent the portion of net premiums written relating to the unexpired period of coverage calculated principally on the basis of actual number of days' method (daily pro rata basis), except for marine cargo insurance which is calculated at 25% of net premiums.

#### Commission earned and paid

Commissions received and paid are taken into income over the terms of the policies to which they relate similar to premiums.

#### **Deferred commissions**

Those direct and indirect costs incurred during the financial period arising from the writing or renewing of insurance contracts are deferred to the extent that these costs are recoverable out of future premiums. Subsequent to initial recognition, these costs are amortised over the terms of the policies to which they relate similar to premiums. Amortisation is recorded in the statement of profit or loss.

Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortisation period or method and are treated as a change in an accounting estimate.

An impairment review is performed at each reporting date or more frequently when an indication of impairment arises. When the recoverable amount is less than the carrying value, an impairment loss is recognised in the statement of profit or loss. Deferred commissions are also considered in the liability adequacy test for each reporting period.

#### Claims

Claims consist of amount payable to contract holders and third parties and related loss adjustment expenses, net of salvage and other recoveries and are charged to profit or loss as incurred.

Gross outstanding claims comprise the gross estimated cost of claims incurred but not settled at the end of the reporting period, whether reported or not. Provisions for reported claims not paid as at the end of the reporting period are made on the basis of individual case estimates. In addition, a provision based on the Group's prior experience is maintained for the cost of settling claims incurred but not reported at the end of the reporting period. Any difference between the provisions at the end of the reporting period and settlements and provisions in the following year is included in the underwriting account for that year.

The Group does not discount its liability for unpaid claims as substantially all claims are expected to be paid within 12 months of the end of the reporting period.

#### Liabilities adequacy test

At the end of the reporting period, the Group assesses whether its recognised insurance liabilities are adequate using current estimates of future cash flows under its insurance contracts. If that assessment shows that the carrying amount of its insurance liabilities is inadequate in the light of estimated future claims flows, the entire deficiency is immediately recognized in the consolidated statement of income.

#### Reinsurance

The Group cedes insurance risk in the normal course of business for all of its businesses. Reinsurance contract assets represent balances due from reinsurance companies. Recoverable amounts are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contract.

At 31 December 2016

## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.7 Summary of significant accounting policies (continued)

#### **Reinsurance (continued)**

Reinsurance assets are reviewed for impairment at each reporting date or more frequently when an indication of impairment arises during the reporting year. Impairment occurs when there is objective evidence as a result of an event that occurred after initial recognition of the reinsurance asset that the Group may not receive all outstanding amounts due under the terms of the contract and the event has a reliably measurable impact on the amounts that the Group will receive from the reinsurer. The impairment loss is recorded in the consolidated statement of income.

Ceded reinsurance arrangements do not relieve the Group from its immediate obligatios to policyholders.

Premiums and claims on assumed reinsurance are recognised as income and expense in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business.

Reinsureance contract liabilities represent balances due to reinsurance companies. Amounts payable are estimated in a manner consistent with the associated reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance.

#### Net earned premiums

Premiums, net of reinsurance, are taken to income over the terms of the related contracts or policies. The portion of premium received on in-force contracts that relates to unexpired risks at the statement of financial position date is reported as the unearned premium liability.

#### **Investment income**

Rental income from investment properties is recognised in the consolidated statement of income on a straight line basis over the period of the lease. Investment income also includes dividends, which are recognised when the right to receive the same is established. Interest income is recognised in the consolidated statement of income as it accrues.

#### Asset held-for-sale

Assets and disposal groups are classified as held-for-sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the non-current asset (or disposal group) is available for immediate sale in its present condition. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

Assets (and disposal groups) classified as held-for-sale are measured at the lower of their previous carrying amount and fair value less costs to sell. Property and equipment is not depreciated once classified as held-for-sale.

#### Property and equipment

Property and equipment is stated at cost, excluding the costs of day-to-day servicing, less accumulated depreciation and any impairment in value.

Depreciation is calculated on a straight line basis over the estimated useful life of the assets as follows:

Building10 yearsFurniture and fixtures5 yearsComputers5 yearsVehicles5 yearsOffice equipment5 years

At 31 December 2016

## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.7 Summary of significant accounting policies (continued)

#### **Property and equipment (continued)**

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount, being the higher of their fair value less costs to sell and their value in use.

Expenditure incurred to replace a component of an item of property and equipment that is accounted for separately is capitalised and the carrying amount of the component that is replaced is written-off. Other subsequent expenditure is capitalised only when it increases future economic benefits of the related item of property and equipment. All other expenditure is recognised in the consolidated statement of comprehensive income as the expense is incurred.

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset is included in the consolidated statement of comprehensive income in the year the asset is derecognised.

The assets' residual values, useful lives and method of depreciation are reviewed, and adjusted if appropriate, at each financial year end.

#### **Investment properties**

Freehold land and building are considered as investment properties only when they are being held to earn rentals or capital appreciation or both.

Investment properties are carried at cost less accumulated depreciation calculated on a straight line basis over a period of 20 years. Land held under investment properties is not depreciated.

Investment properties are derecognised when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognised in the consolidated statement of income in the period of derecognition.

Transfers are made to (or from) investment property only when there is a change in use. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property and equipment up to the date of change in use.

#### **Investments in associates**

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

The Group's investments in associates is accounted for under the equity method from the date on which the investee becomes an associate. On acquisition of the investment in an associate, any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included within the carrying amount of the investment, after reassessment, is recognised immediately in profit or loss in the period in which the investment is acquired.

The requirements of IAS 39 are applied to determine whether it is necessary to recognize any impairment loss with respect to the Group's investments in associates. Where necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with IAS 36, *Impairment of Assets*, as a single asset by comparing its recoverable amount (higher of value in use and fair value less cost to sell) with its carrying amount. Any impairment loss is recognised in accordance with IAS 36 to the extent that the recoverable amount of the investment subsequently increases.

At 31 December 2016

## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.7 Summary of significant accounting policies (continued)

#### **Investments in associates (continued)**

The Group discontinues the use of the equity method from the date when the investment ceases to be an associate, or when the investment is classified as held-for-sale. When the Group retains an interest in the former associate and retained interest in a financial asset, the Group measures the retained interest at the fair value at that date and the fair value is regarded as its fair value on initial recognition in accordance with IAS 39. The difference between the carrying amount of the associate at the date the equity method was discontinued, and the fair value of any retained interest and any proceeds from disposing of a part interest in the associate is included in the determination of the gain or loss on disposal of the associate. In addition, the Group accounts for all amounts previously recognised in the consolidated statement of comprehensive income in relation to that associate on the same basis as would be required if that associate had directly disposed of the related assets or liabilities. Therefore, if a gain or loss previously recognised in other comprehensive income by that associate would be reclassified to profit or loss on the disposal of the related assets or liabilities, the Group reclassifies the gain or loss from equity to profit or loss (as reclassification adjustment) when the equity method is discontinued.

The Group continues to use the equity method when an investment in an associate becomes an investment in a joint venture. There is no remeasurement to fair value upon such changes in ownership interest.

When the Group reduces its ownership interest in an associate but the Group continues to use the equity method, the Group reclassifies to profit or loss the proportion of the gain or loss that had previously been recognised in other comprehensive income relating to that reduction in ownership interest if that gain or loss would be reclassified to profit or loss on the disposal of the related assets or liabilities.

#### Impairment of non-financial assets

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples or other available fair value indicators.

Impairment losses of continuing operations are recognised in the consolidated statement of comprehensive income in those expense categories consistent with the function of the impaired asset, except for assets previously revalued where the revaluation was taken to other comprehensive income. In this case, the impairment is also recognised in other comprehensive income up to the amount of any previous revaluation.

Assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the Group estimates the asset's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the consolidated statement of comprehensive income unless the asset is carried at a revalued amount, in which case the reversal is treated as a revaluation increase.

At 31 December 2016

## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.7 Summary of significant accounting policies (continued)

#### Financial instruments – initial recognition and subsequent measurement

#### **Financial assets**

Initial recognition and measurement

Financial assets within the scope of IAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale financial assets, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Group determines the classification of its financial assets at initial recognition. All financial assets are recognised initially at fair value plus transaction costs, except in the case of financial assets recorded at fair value through profit or loss. Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Group commits to purchase or sell the asset. The Group's financial assets comprise of cash and bank balances, financial investments, reinsurance contract assets, and insurance and other receivables.

#### Subsequent measurement

The subsequent measurement of financial assets depends on their classification as described in the subsequent paragraph:

#### Cash and cash equivalents

For the purpose of consolidated statement of cash flows, cash and cash equivalents consists of cash on hand, bank balances and short-term deposits with an original maturity of three months or less as of reporting period.

#### **Financial investments**

Available-for-sale financial investments

Available-for-sale financial investments include equity investments and debt securities. Equity investments classified as available for sale are those that are neither classified as held for trading nor designated at fair value through profit or loss. Debt securities in this category are those that are intended to be held for an indefinite period of time and that may be sold in response to needs for liquidity or in response to changes in the market conditions.

After initial measurement, available-for-sale financial investments are subsequently measured at fair value with unrealised gains or losses recognised as other comprehensive income in the fair value reserve until the investment is derecognised, at which time the cumulative gain or loss is recognised in other operating income, or the investment is determined to be impaired, when the cumulative loss is reclassified from the fair value reserve to the comprehensive statement of comprehensive income under impairment losses on available-for-sale investments. Interest earned while holding available-for-sale financial investments is reported as interest income using the effective interest method.

The Group evaluates the ability and intention to sell its available-for-sale financial investments in the near term is still appropriate. When, in rare circumstances, the Group is unable to trade these financial assets due to inactive markets, the Group may elect to reclassify these financial assets if the management has the ability and intention to hold the assets for forseeable future or until maturity.

For a financial asset reclassified from the available-for-sale category, the fair value carrying amount at the date of reclassification becomes its new amortised costs and any previous gain or loss on the asset that has been recognised in equity is amortised to profit or loss over the remaining life of the investment using the effective interest rate. Any difference between the new amortised cost and the maturity amount is also amortised over the remaining life of the asset using the effective interest rate. If the asset is subsequently determined to be impaired, then the amount recorded in equity is reclassified to the consolidated statement of income.

#### Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Financial assets at fair value through profit or loss are carried in the consolidated statement of financial position at fair value with net changes in fair value presented as finance costs (negative net changes in fair value) or finance income (positive net changes in fair value) in the consolidated statement of income.

At 31 December 2016

## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.7 Summary of significant accounting policies (continued)

#### Financial instruments – initial recognition and subsequent measurement (continued)

#### **Financial investments (continued)**

#### Insurance and other receivables

Insurance and other receivables are measured at initial recognition at fair value, and are subsequently measured at amortised cost using the effective interest rate method. Appropriate allowances for estimated irrecoverable amounts are recognised in the consolidated statement of income when there is objective evidence of that the asset is impaired.

#### Reinsurance contract assets

The Group cedes insurance risk in the normal course of business for its businesses. Reinsurance assets represent balances recoverable from reinsurance companies. Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision or settled claims associated with the reinsurers' policies and are in accordance with the related reinsurance contract.

#### Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- The rights to receive cash flows from the asset have expired
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the asset is recognised to the extent of the Group's continuing involvement in the asset. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### Impairment of financial assets

The Group assesses, at each reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if there is objective evidence of impairment as a result of one or more events that has occurred since the initial recognition of the asset (an incurred 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial re organisation and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### Available-for-sale financial investments

For available-for-sale financial investments, the Group assesses at each reporting date whether there is objective evidence that an investment or a group of investments is impaired.

At 31 December 2016

## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.7 Summary of significant accounting policies (continued)

#### Financial instruments – initial recognition and subsequent measurement (continued)

#### **Financial investments (continued)**

Available-for-sale financial investments (continued)

Objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. 'Significant' is evaluated against the original cost of the investment and 'prolonged' against the period in which the fair value has been below its original cost. When there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the consolidated statement of comprehensive income – is removed from other comprehensive income and recognised in the consolidated statement of comprehensive income. Impairment losses on equity investments are not reversed through profit or loss; increases in their fair value after impairment are recognised directly in other comprehensive income.

#### Fair value of financial instruments

The fair value of financial instruments that are traded in active markets at each reporting date is determined by reference to quoted market prices or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs. For financial instruments not traded in an active market, the fair value is determined using appropriate valuation techniques. Such techniques may include:

- Using recent arm's length market transactions
- Reference to the current fair value of another instrument that is substantially the same
- A discounted cash flow analysis or other valuation models

#### Financial liabilities

Initial recognition and measurement

Financial liabilities within the scope of IAS 39 are classified as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Group determines the classification of its financial liabilities at initial recognition. All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings, net of directly attributable transaction costs. The Group's financial liabilities include insurance contract liabilities, due to insurance and reinsurance companies, trade payables, dividends and board of directors' remuneration payables and net surplus attributable to Islamic Takaful policyholders.

#### **Insurance contract liabilities**

Insurance contract liabilities include the outstanding claims provision, provision for claims incurred but not reported and the provision for unearned premium and deferred commissions.

Amounts payable for insurance claims reported up to the reporting period end and the amount payable to reinsurance companies are accrued as a liability payable. The insurance claims are accrued on the basis of the actual losses reported against the policies underwritten by the Group during the year

Provision for claims incurred but not reported are computed based on past claim settlement trends to predict future claims settlement trends.

Unearned premiums represent the portion of net premiums written relating to the unexpired period of coverage calculated on the actual number of days method (daily pro rata basis), except for marine cargo insurance which is calculated at 25% of net premiums. The change in the provision for unearned premium is taken to the consolidated statement of income in order that revenue is recognised over the period of risk.

#### Trade payable and accruals

Liabilities are recognised for amounts to be paid in the future for goods, assets or services received, whether billed by the supplier or not. The financial liabilities are subsequently measured at amortised cost using the (Effective Interest Rate) EIR method.

At 31 December 2016

## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 2.7 Summary of significant accounting policies (continued)

#### Financial instruments – initial recognition and subsequent measurement (continued)

#### Net surplus attributable to Islamic Takaful policyholders

The net surplus attributable to Islamic Takaful policyholders represents accumulated profit on policyholders operation. Any surplus or deficit during the year is fully allocated to the policyholders.

#### Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled, or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the consolidated statement of comprehensive income.

#### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

#### Employees' end of service benefits

Under the law No. 14 of 2004, the Group provides for end of service benefits to its employees. The entitlement to these benefits is based upon the employees' final salary and length of service, subject to the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment.

#### Pension plan

The Group is also required to make contributions to a Government fund scheme for Qatari employees calculated as a percentage of the Qatari employees' salaries. The Group's obligations are limited to these contributions, which are expensed when due.

#### **Provisions**

Provisions are recognised when the Group has an obligation (legal or constructive) arising from a past event, and the costs to settle the obligation are both probable and able to be reliably measured.

#### Foreign currencies

Transactions in foreign currencies are initially recorded at the functional currency rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the end of the reporting period. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate as at the date of the initial transaction and are not subsequently restated. Non-monetary items measured at fair in a foreign currency are translated using the exchange rates at the date when the fair value was determined. All foreign exchange differences are taken to the consolidated statement of income except when it relates to items where gains or losses are recognized directly in equity, where the gain or loss is then recognized net of the exchange component in equity.

#### Earnings per share

Basic earnings per share is calculated by dividing profit of loss attributable to ordinary equity holders of the Group by the weighted average number of ordinary shares outstanding during the period. Diluted earnings per share is calculated by adjusting the earnings and number of shares for the effect of any dilutive instruments.

At 31 December 2016

#### 3 SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of the Group's consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosures of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

Following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the statement of financial position date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year:

#### **Classification of investments**

Management decides on acquisition of a financial investment whether it should be classified as held-to-maturity, held for trading or available-for-sale.

For those debt instruments deemed held-to-maturity, management ensures that the requirements of IAS 39 are met and in particular that the Group has the intent and ability to hold these to maturity.

Investments typically bought with the intention to sell in the near future are classified as held-for-trading.

#### Classification of financial investments

If the Group's objective is to maintain an investment portfolio that can generate a constant return in terms of dividend and capital appreciation and not for the purpose of making short term profit from market volatility, all other debt, investment funds, and equity investment securities are classified as available-for-sale.

#### Fair value measurement of financial instruments

When the fair values of financial assets and liabilities recorded in the consolidated statement of financial position cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques including the DCF model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. Judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments. See Note 25 for further disclosures.

#### **Impairment of financial investments**

The Group treats available-for-sale investments as impaired when there has been a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires considerable judgment. "Significant" is to be evaluated against the original cost of the investment and "prolonged" against the period in which the fair value has been below its original cost. In addition, the Group evaluates other factors, including normal volatility in share price for quoted equities and the future cash flows and the discount factors for unquoted equities.

#### **Provision for outstanding claims**

Considerable judgment by management is required in the estimation of amounts due to contract holders and third parties arising from claims made under insurance contracts. Such estimates are necessarily based on significant assumptions about several factors involving varying, and possible significant, degrees of judgment and uncertainly and actual results may differ from management's estimates resulting in future changes in estimated liabilities.

In particular, estimates have to be made both for the expected ultimate cost of claims reported at the end of the reporting period and for the expected ultimate cost of claims incurred but not yet reported (IBNR) at the end of the reporting period. The primary technique adopted by management in estimating the cost of notified and IBNR claims, is that of using past claim settlement trends to predict future claims settlement trends.

Claims requiring court or arbitration decisions are estimated individually. Independent loss adjusters normally estimate property claims. Management reviews its provisions for claims incurred, and claims incurred but not reported, on a quarterly basis.

At 31 December 2016

## 3 SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS (CONTINUED)

#### Reinsurance

The Group is exposed to disputes with, and possibility of defaults by, its reinsurers. The Group monitors on a quarterly basis the evolution of disputes with the strength of its reinsurers.

#### Unearned premium reserve

The Group's estimate of the unearned premium reserve is based on current insurance industry practices in Qatar and other analysis. The Group monitors its premium growth periodically and ascertains that difference between the estimate calculation based on the actual number of days method (daily pro-rata basis) except for marine cargo insurance which is calculated at 25% is not materially different had the Group calculated the reserve on an actual basis.

#### Impairment of accounts receivable

An estimate of the collectible amount of trade accounts receivable is made when collection of the full amount is no longer probable. For individually significant amounts, the estimation is performed on an individual basis. Amounts which are not individually significant, but which are past due, are assessed collectively and a provision applied according to the length of time past due, based on historical recovery rates.

#### Impairment of property and equipment

At each reporting date, the Group reviews the carrying amounts of its property and equipment to determine whether there is any indication that those assets have suffered from impairment. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash generating unit to which the asset belongs. The recoverable amount is the higher of fair value less cost to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using an appropriate rate.

#### Impairment of investment properties

Impairment exists when the carrying value of an asset or cash generating unit exceeds its recoverable amount, which is the higher of its fair value less costs of disposal and its value in use. The fair value less costs of disposal calculation is based on available data from binding sales transactions, conducted at arm's length, for similar assets or observable market price less incremental costs for disposing the asset.

At 31 December 2016

#### 4 NET INVESTMENT INCOME

	2016 QR	2015 QR
Net gain on sale of financial investments	44,766,864	6,829,098
Dividend income	25,523,143	22,033,955
Interest income	11,799,120	7,233,583
Rental income from investment properties	5,973,614	5,852,230
Net loss on sale of investments held at fair value through profit or loss	(446,471)	(157,913)
Impairment of financial investments (Note 9)	(32,197,009)	(9,832,944)
	55,419,261	31,958,009
5 GENERAL AND ADMINISTRATIVE EXPENSES	2016	2015
	QR	QR
Salaries and other staff costs	53,281,523	52,116,468
Rent, maintenance and office expenses	4,395,338	4,728,827
Board of Directors' remuneration (Note 24)	2,000,000	5,000,000
Legal and consultation fees	2,212,022	1,521,810
Advertisement and business promotion	1,972,379	2,788,829
Government fees	1,414,444	744,714
Contributions	1,207,920	486,800
Communication	958,559	781,495
Other allowances for the Board of Directors (Note 24)	900,000	1,500,000
Business travel	837,721	613,421
Training expenses	631,711	702,985
Foreign exchange loss	407,174	863,060
Printing and stationery	304,345	331,640
Pre-opening costs (Note 6)	13,713	2,636,738
Provision for doubtful debts (Note 10)	-	5,400,000
Miscellaneous fees	1,784,368	1,452,678
	72,321,217	81,669,465

#### 6 PRE-OPENING COSTS

In 2015, pre-opening costs are expenditures incurred by the Group for the incorporation of the new subsidiary, MENA RE. During the year, pre-operating costs pertain to the incorporation of a new subsidiary, Barazan Technology Solutions Co. which is still in the process of incorporation.

#### 7 BASIC AND DILUTED EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the profit attributable to the shareholders by the weighted average number of ordinary shares outstanding during the year.

	2016 QR	2015 QR
Profit for the year attributable to the shareholders	72,249,625	110,967,026
Weighted average number of shares outstanding during the year	50,000,000	50,000,000
Basic and diluted earnings per share	1.44	2.22

There are no dilutive potential ordinary shares for the years ended 2016 and 2015.

At 31 December 2016

#### 8 CASH AND CASH EQUIVALENTS

	2016 QR	2015 QR
Bank balances and short term deposits Cash on hand	515,846,679 178,716	467,533,043 397,202
	516,025,395	467,930,245

Short term deposits consist of fixed deposits amounting to QR 435,227,418 (2015: QR 382,158,461) bearing interest at the rate of 2.75% to 3.25% per annum (2015: 1.25% to 2.0% per annum) and maturing within a period of one to three months.

#### 9 FINANCIAL INVESTMENTS

	2016 QR	2015 QR
Investments held at fair value through profit or loss (FVTPL)		
Quoted shares	7,628,342	7,838,600
Available-for-sale investments (AFS)		
Quoted shares	347,654,433	452,482,201
Unquoted shares	90,020,389	72,652,069
Debt securities with fixed interest rate	33,086,804	31,752,471
	478,389,968	564,725,341

The debt securities carry interest at 3% to 6% per annum and have maturity periods of 5 to 10 years.

Included in the investments available for sale are unquoted equity securities with a value of QR 90,020,389 (31 December 2015: QR 72,652,069) which are carried at cost as the fair value could not be reliably measured. Information for such investments is usually restricted to periodic investment performance reports from the investment managers. Management has performed a review of its unquoted investments to assess whether impairment has occurred in the value of these investments. Based on the latest financial information available in respect of these investments and their operations, management is of the view that the value of these investments is not impaired.

The movement in the Group's available-for-sale investments is shown below:

	AFS	FVTPL	Total
At 1 January 2016	556,886,741	7,838,600	564,725,341
Purchases	51,434,556	10,582,698	62,017,254
Disposals	(85,147,178)	(9,617,254)	(94,764,432)
Fair value gains recorded in the statement of income	(12,569,855)	(1,175,702)	(13,745,557)
Fair value gains recorded in OCI	(7,645,629)	-	(7,645,629)
Movement in impairment	(32,197,009)		(32,197,009)
At 31 December 2016	470,761,626	7,628,342	478,389,968
At 1 January 2015	582,081,243	15,869,580	597,950,823
Purchases	72,922,535	52,528,000	125,450,535
Disposals	(30,514,058)	(58,949,271)	(89,463,329)
Fair value gains recorded in the statement of income	3,022,186	(1,609,709)	1,412,477
Fair value gains recorded in OCI	(60,792,221)	-	(60,792,221)
Movement in impairment	(9,832,944)		(9,832,944)
At 31 December 2015	556,886,741	7,838,600	564,725,341

At 31 December 2016

#### 10 INSURANCE AND OTHER RECEIVABLES

	2016 QR	2015 QR
Total premiums and insurance balances receivable Due from employees	162,019,141 657,746	105,689,484 1,355,585
Advances for the purchase of a plot of land Prepayments and others	7,700,000 10,776,247	3,711,228
	181,153,134	110,756,297

The Group's terms of business require amounts to be paid within the underwriting year and as such these receivables are remeasured at cost. Arrangements with the reinsurance companies normally require settlement on a quarterly basis.

Due from policyholders comprise a large number of customers mainly within Qatar. Five major customers accounted for 47% of receivables balance as of 31 December 2016 (2015: 55%). Due from policyholders is net of provision for impairment of QR 12,000,000 (2015: QR 12,000,000). Insurance and other receivables are stated net of any required provision and are short term in nature. The reinsurer's shares of claims not paid by the Group at the end of the reporting period are disclosed in Note 19.

	2016 QR	2015 QR
Policyholders' accounts receivable Premiums receivable Provision for doubtful debts	110,633,552 (10,496,921)	83,331,164 (10,496,921)
Net policyholders' accounts receivable	100,136,631	72,834,243
Insurance and reinsurers' accounts receivable Reinsures receivable Provision for doubtful debts	63,385,589 (1,503,079)	34,358,320 (1,503,079)
Net insurance and reinsurers' accounts receivable	61,882,510	32,855,241
Total premiums and insurance balances receivable	162,019,141	105,689,484
Movements in the allowance for impairment of policyholders' accounts receivable	were as follows:	
	2016 QR	2015 QR
At 1 January Charge for the year	10,496,921	5,096,921 5,400,000
At 31 December	10,496,921	10,496,921
Movements in the allowance for insurance and reinsurers' accounts receivable were	re as follows:	
	2016 QR	2015 QR
At 1 January Charge for the year	1,503,079	1,503,079
At 31 December	1,503,079	1,503,079

At 31 December 2016

#### 10 INSURANCE AND OTHER RECEIVABLES (CONTINUED)

The following table provides an age analysis of insurance and other receivables as at 31 December:

			Past due but not impaired				
	Total QR	Neither past due nor impaired QR	<3 months QR	7 – 12 months QR	< 1 year QR		
2016	162,019,141	137,335,080	18,954,448	5,729,613	-		
2015	105,689,484	47,089,471	35,759,184	17,559,621	5,281,208		

Unimpaired insurance and other receivables are expected, on the basis of past experience, to be fully recoverable. It is not the practice of the Group to obtain collateral over financial assets and all are, therefore, unsecured.

#### 11 INVESTMENTS IN ASSOCIATES

The Group has the following investment in associates:

	Country of incorporation		ntage of ership	Principal activity
		2016	2015	
Yemeni Qatari Insurance Company Qatar unified Insurance Bureau W.L.L.	Republic of Yemen State of Qatar	40% 25%	40% 20%	Insurance Insurance

During the year the group acquired additional interest of 5 % in Qatar unified Insurance Bureau W.L.L, which was previously accounted for as an associate resulting in the increase in Group equity interest from 20 % to 25%. The Group determines that it continues to exercise significant influence over the Qatar unified Insurance Bureau W.L.L.

The following table summarises the consideration settled to acquire the interest in Qatar unified Insurance Bureau W.L.L. and the fair value of identifiable assets acquired and liabilities assumed at the acquisition date:

	QR
Total net identifiable assets acquired	484,039
Consideration settled Less: Net identifiable assets acquired	6,750,000 (484,039)
Provisional goodwill on acquisition	6,265,961

The initial accounting for the above acquisition is only provisional at the yearend as the fair value to be assigned to the acquiree's identifiable assets and liabilities could be determined only provisionally. The Company will recognize any adjustments to those provisional values after performing a fair value exercise within 12 months from the acquisition date.

## Doha Insurance Company Q.S.C. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2016

#### 11 INVESTMENTS IN ASSOCIATES (CONTINUED)

Movements in the investment in associates are as follows:

At 1 January         13,198,424         8,297,288           Acquisition during the year         19,948,424         8,297,288           Equity share in net earnings         6,608,527         5,281,005           Cash dividends received         (8,943,354)         (380,530)           Fair market value reserve         (77,603)         -           Foreign currency translation difference         (1,173,565)         (239)           At 31 December         16,362,429         13,198,424           The summarized financial information of the Group's investments in associates are as follows:         2016         2015           Share in the associates' statement of financial position:         18,068,542         21,312,696           Total liabilities         (7,972,074)         (8,114,272)           Net assets         10,096,468         13,198,424           Goodwill arising from acquisition of additional interest         6,265,961         -           Share in the associates' revenue and results         2016         2015           Revenues         29,933,637         6,339,561           Share of results         6,608,527         5,281,905           The carrying amounts of the investments are as follows:         2016         2015           QR         QR           Yemeni Qatari Insu		2016	2015
Acquisition during the year         6,750,000         -           Equity share in net earnings         6,608,527         5,281,905           Cash dividends received         (8,943,354)         (380,500)           Fair market value reserve         (77,603)         -           Foreign currency translation difference         (1,173,565)         (239)           At 31 December         16,362,429         13,198,424           The summarized financial information of the Group's investments in associates are as follows:           Total assets in the associates' statement of financial position:           Total liabilities         18,068,542         21,312,696           Total liabilities         (7,972,074)         (8,114,272)           Net assets         10,096,468         13,198,424           Goodwill arising from acquisition of additional interest         6,265,961         -           Share in the associates' revenue and results         2016         2015           Revenues         29,933,637         6,339,561           Share of results         6,608,527         5,281,905           The carrying amounts of the investments are as follows:         2016         2015           QR         QR           Yemni Qatari Insurance Company         7,116,969         7,125,805		QR	QR
Equity share in net earnings         6,608,527         5,281,905           Cash dividends received         (8,943,354)         (380,530)           Fair market value reserve         (77,603)         -           Foreign currency translation difference         (1,173,565)         (239)           At 31 December         16,362,429         13,198,424           The summarized financial information of the Group's investments in associates are as follows:           2016 QR         2015 QR           OR         QR           Share in the associates' statement of financial position:         18,068,542         21,312,696           Total liabilities         (7,972,074)         (8,114,272)           Net assets         10,096,468         13,198,424           Goodwill arising from acquisition of additional interest         6,265,961         -           Share in the associates' revenue and results         2016         2015           Revenues         29,933,637         6,339,561           Share of results         6,608,527         5,281,905           The carrying amounts of the investments are as follows:         2016         2015           QR         QR           Yemeni Qatari Insurance Company         7,116,969         7,125,805           Qatar Unifi	At 1 January	13,198,424	8,297,288
Equity share in net earnings         6,608,527         5,281,905           Cash dividends received         (8,943,354)         (380,530)           Fair market value reserve         (77,603)         -           Foreign currency translation difference         (1,173,565)         (239)           At 31 December         16,362,429         13,198,424           The summarized financial information of the Group's investments in associates are as follows:           2016 QR         2015 QR           Share in the associates' statement of financial position:         18,068,542         21,312,696           Total assets         18,068,542         21,312,696           Total liabilities         (7,972,074)         (8,114,272)           Net assets         10,096,468         13,198,424           Goodwill arising from acquisition of additional interest         6,265,961         -           Goodwill arising from acquisition of additional interest         6,265,961         -           Long QR         QR         QR           Share in the associates' revenue and results         29,933,637         6,339,561           Share of results         29,933,637         6,339,561           The carrying amounts of the investments are as follows:         2016         QR           QR	Acquisition during the year	6,750,000	
Cash dividends received Fair market value reserve (77,603)         (380,530)           Foreign currency translation difference (1,173,565)         (239)           At 31 December (1,173,565)         13,198,424           The summarized financial information of the Group's investments in associates are as follows:         2016 QR           Share in the associates' statement of financial position:         2016 QR         2015 QR           Total assets Total liabilities (7,972,074)         (8,114,272)         (8,114,272)           Net assets Goodwill arising from acquisition of additional interest (200,000)         10,096,468 (200,000)         13,198,424 (200,000)           Share in the associates' revenue and results Revenues (200,000)         2016 QR         2015 QR           Share of results (200,000)         2016 QR         2015 QR           Share of results (200,000)         2015 QR         2015 QR           The carrying amounts of the investments are as follows:         2016 QR         2015 QR           Yemeni Qatari Insurance Company Qatar Unified Insurance Bureau W.L.L. (9,245,460) (6,072,619)         7,125,805 (6,072,619)		19,948,424	8,297,288
Fair market value reserve         (77,603)         - (239)           Foreign currency translation difference         16,362,429         13,198,424           At 31 December         2016         2015           Company         QR         QR           Share in the associates' statement of financial position:         18,068,542         21,312,696           Total assets         18,068,542         21,312,696           Total liabilities         (7,972,074)         (8,114,272)           Net assets         10,096,468         13,198,424           Goodwill arising from acquisition of additional interest         6,265,961         -           Share in the associates' revenue and results         2016         2015           Revenues         29,933,637         6,339,561           Share of results         6,608,527         5,281,905           The carrying amounts of the investments are as follows:         2016         2015           QR         QR           Yemeni Qatari Insurance Company         7,116,969         7,125,805           Qatar Unified Insurance Bureau W.L.L.         9,245,460         6,072,619			
Foreign currency translation difference         (1,173,565)         (239)           At 31 December         16,362,429         13,198,424           The summarized financial information of the Group's investments in associates are as follows:           2016 QR         2015 QR           OR         QR           Share in the associates' statement of financial position:         18,068,542 21,312,696         21,312,696           Total liabilities         (7,972,074) (8,114,272)         (8,114,272)           Net assets         10,096,468 13,198,424         13,198,424           Goodwill arising from acquisition of additional interest         6,265,961 -         -           Share in the associates' revenue and results         2016 2015 QR         207           Share of results         6,608,527 5,281,905         5,281,905           The carrying amounts of the investments are as follows:         2016 QR         2015 QR           Yemeni Qatari Insurance Company Qatar Unified Insurance Bureau W.L.L.         7,116,969 9,245,460 6,072,619         7,125,805 6,072,619			(380,530)
At 31 December         16,362,429         13,198,424           The summarized financial information of the Group's investments in associates are as follows:           2016 QR         2015 QR           QR         2R           Share in the associates' statement of financial position:         18,068,542 (7,972,074)         21,312,696 (8,114,272)           Total liabilities         (7,972,074)         (8,114,272)           Net assets         10,096,468 (8,114,272)         13,198,424           Goodwill arising from acquisition of additional interest         6,265,961         -           Share in the associates' revenue and results         2016 QR         2015 QR           Revenues         29,933,637   6,339,561         5,281,905           The carrying amounts of the investments are as follows:         2016 QR         2015 QR           Yemeni Qatari Insurance Company Qatar Unified Insurance Bureau W.L.L.         7,116,969 (7,125,805 6,072,619)         7,125,805 (6,072,619)			-
The summarized financial information of the Group's investments in associates are as follows: $ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Foreign currency translation difference	(1,173,565)	(239)
2016 QR QR	At 31 December	16,362,429	13,198,424
Share in the associates' statement of financial position:   Total assets	The summarized financial information of the Group's investments in ass	sociates are as follows:	
Share in the associates' statement of financial position:   Total assets		2016	2015
Total assets         18,068,542 (7,972,074)         21,312,696 (8,114,272)           Net assets         10,096,468 (8,114,272)         13,198,424           Goodwill arising from acquisition of additional interest         6,265,961 (8,114,272)         -           Include the second of the investment of the investment of the investments are as follows:         2016 (2015) (201			QR
Total liabilities         (7,972,074)         (8,114,272)           Net assets         10,096,468         13,198,424           Goodwill arising from acquisition of additional interest         6,265,961         -           16,362,429         13,198,424           2016         2015           QR         QR           Share in the associates' revenue and results         29,933,637         6,339,561           Share of results         6,608,527         5,281,905           The carrying amounts of the investments are as follows:         2016         2015           QR         QR           Yemeni Qatari Insurance Company         7,116,969         7,125,805           Qatar Unified Insurance Bureau W.L.L.         9,245,460         6,072,619	<u> •</u>	10 040 542	21 212 606
Net assets   10,096,468   13,198,424     -			
Goodwill arising from acquisition of additional interest $ \begin{array}{c cccc} 6,265,961 & - \\ \hline 16,362,429 & 13,198,424 \\ \hline 2016 & 2015 \\ QR & QR \\ \hline Share in the associates' revenue and results \\ Revenues & 29,933,637 & 6,339,561 \\ \hline Share of results & 6,608,527 & 5,281,905 \\ \hline The carrying amounts of the investments are as follows:  \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Total natifices	(1,912,014)	(8,114,272)
16,362,429   13,198,424   2016   2015   QR   QR   QR   QR	Net assets	10,096,468	13,198,424
Share in the associates' revenue and results       2016 $QR$ 2015 $QR$ Share in the associates' revenue and results       29,933,637       6,339,561         Share of results       6,608,527       5,281,905         The carrying amounts of the investments are as follows:       2016 $QR$ 2015 $QR$ Yemeni Qatari Insurance Company Qatar Unified Insurance Bureau W.L.L.       7,116,969 $QR$ 7,125,805 $QR$	Goodwill arising from acquisition of additional interest	6,265,961	
Share in the associates' revenue and results Revenues $QR$ $QR$ Share of results $29,933,637$ $6,339,561$ Share of results $6,608,527$ $5,281,905$ The carrying amounts of the investments are as follows: $2016  2015  QR$ Yemeni Qatari Insurance Company Qatar Unified Insurance Bureau W.L.L. $7,116,969$ $9,245,460$ $7,125,805$ $6,072,619$		16,362,429	13,198,424
Share in the associates' revenue and results         29,933,637         6,339,561           Share of results         6,608,527         5,281,905           The carrying amounts of the investments are as follows:         2016 QR         2015 QR           Yemeni Qatari Insurance Company Qatar Unified Insurance Bureau W.L.L.         7,116,969 (6,072,619)         7,125,805 (6,072,619)		2016	2015
Revenues         29,933,637         6,339,561           Share of results         6,608,527         5,281,905           The carrying amounts of the investments are as follows:         2016 QR         2015 QR           Yemeni Qatari Insurance Company Qatar Unified Insurance Bureau W.L.L.         7,116,969 9,245,460 6,072,619         7,125,805 6,072,619		QR	QR
Share of results			
The carrying amounts of the investments are as follows:	Revenues	29,933,637	6,339,561
2016 QR         2015 QR           Yemeni Qatari Insurance Company         7,116,969         7,125,805           Qatar Unified Insurance Bureau W.L.L.         9,245,460         6,072,619	Share of results	6,608,527	5,281,905
QR         QR           Yemeni Qatari Insurance Company         7,116,969         7,125,805           Qatar Unified Insurance Bureau W.L.L.         9,245,460         6,072,619	The carrying amounts of the investments are as follows:		
Yemeni Qatari Insurance Company       7,116,969       7,125,805         Qatar Unified Insurance Bureau W.L.L.       9,245,460       6,072,619		2016	2015
Qatar Unified Insurance Bureau W.L.L. 9,245,460 6,072,619		QR	QR
Qatar Unified Insurance Bureau W.L.L. 9,245,460 6,072,619	Yemeni Qatari Insurance Company	7,116,969	7,125,805
<b>16,362,429</b> 13,198,424			
		16,362,429	13,198,424

At 31 December 2016

#### 12 INVESTMENT PROPERTIES

	2016 QR	2015 QR
Cost:		
At 1 January	174,203,270	37,778,044
Additions		136,425,226
	174,203,270	174,203,270
Accumulated depreciation:		
At 1 January	15,338,132	13,961,645
Provided during the year	1,376,487	1,376,487
	16,714,619	15,338,132
Net carrying value	157,488,651	158,865,138

- (i) The basis used in determining the fair value of investment properties reflects actual market state and circumstances as of the reporting date. Accordingly, the Group used external independent evaluators to determine the fair value of investment properties. The fair value of the investment properties reflects, amongst other things rental income from current leases and reasonable and supportable assumptions that represent the market view of what knowledgeable, willing parties would assume about rental income from future leases in light of current market conditions.
- (ii) The fair value of the investment properties as at 31 December 2016 amounting to QR 277,669,615 (2015: QR 287,267,756) which has been arrived at on the basis of a valuation carried out on 24 December 2016 (2015: 31 December 2015) by an independent valuer not related to the Group. The independent valuer is a qualified consultant and has appropriate qualifications and recent experience in the valuation of properties in the relevant locations.
- (iii) The Group earned rental income amounting to QR 5,973,614 in 2016 (2015: QR 5,852,230) and this has been reflected in the consolidated statement of income. Direct operating expenses of these investment properties amounting to QR 228,261 (2015: QR 251,208) have been reflected as part of rent, maintenance and office expenses.

At 31 December 2016

#### 13 PROPERTY AND EQUIPMENT

	Freehold		Furniture			$O\!f\!f\!ice$	
	land	Buildings	and fixtures	Computers	Vehicles	equipment	Total
	QR	QR	QR	QR	QR	QR	QR
Cost:							
At 1 January 2016	2,350,000	10,891,564	3,020,837	7,676,187	2,164,304	1,638,665	27,741,557
Additions	-	72,000	311,633	451,673	523,209	370,975	1,729,490
Disposals					(771,000)	(53,000)	(824,000)
At 31 December	2,350,000	10,963,564	3,332,470	8,127,860	1,916,513	1,956,640	28,647,047
Accumulated depreciation:							
At 1 January 2016	-	8,685,466	2,249,849	5,715,428	1,123,260	794,302	18,568,305
Depreciation for the year	-	328,770	223,203	1,089,196	326,299	246,723	2,214,191
Disposals					(770,991)	(23,232)	(794,223)
At 31 December		9,014,236	2,473,052	6,804,624	678,568	1,017,793	19,988,273
Net carrying amounts: At 31 December 2016	2,350,000	1,949,328	859,418	1,323,236	1,237,945	938,847	8,658,774

At 31 December 2016

#### 13 PROPERTY AND EQUIPMENT (CONTINUED)

	Freehold		Furniture			$O\!f\!f\!ice$	
	land	Buildings	and fixtures	Computers	Vehicles	equipment	Total
	QR	QR	QR	QR	QR	QR	QR
Cost:							
At 1 January 2015	2,350,000	10,138,377	2,412,454	7,426,821	978,460	1,084,948	24,391,060
Additions		753,187	608,383	249,366	1,185,844	553,717	3,350,497
At 31 December	2,350,000	10,891,564	3,020,837	7,676,187	2,164,304	1,638,665	27,741,557
Accumulated depreciation:							
At 1 January 2015	-	8,370,742	2,115,713	4,653,335	873,343	657,892	16,671,025
Depreciation for the year	<u> </u>	314,724	134,136	1,062,093	249,917	136,410	1,897,280
At 31 December	-	8,685,466	2,249,849	5,715,428	1,123,260	794,302	18,568,305
					·		·
Net carrying amounts:							
At 31 December 2015	2,350,000	2,206,098	770,988	1,960,759	1,041,044	844,363	9,173,252

At 31 December 2016

#### 14 ASSET HELD-FOR-SALE

In 2014, the Board resolved to sell the land in Marina Lusail. At 31 December 2014, the land has been classified as an asset held-for-sale in accordance with IFRS 5, *Non-current assets held for sale and discontinued operations*. During the year, the Group sold the land at a profit of QR 78,365,570.

#### 15 SHARE CAPITAL

Authorized, issued and fully paid up share capital of 50,000,000 shares of QR 10 each (2015: 50,000,000 shares of QR 10 each).

2016	2015
QR	QR
500,000,000	500,000,000

#### 16 LEGAL RESERVE

In accordance with Qatar Central Bank's Law No. 13 of 2012 as amended, 10% of net profit is required to be transferred to legal reserve until the legal reserve equals 100% of the paid up capital. The balance under this reserve is not available for distribution, except in the circumstances specified in the above law and after Qatar Central Bank approval.

Further, the Board of Directors resolved to transfer 20% of the net profits for the year amounting to QR 14,449,925 (2015: 20% of the net profits amounting to QR 22,193,405) to legal reserve.

#### 17 SOCIAL AND SPORTS ACTIVITIES FUND

During the year, the Group made an appropriation from retained earnings of QR 1,806,241 (2015: QR 2,774,176) to the Social and Sports Activities Fund of Qatar. This amount represents 2.5% of the net profit attributable to shareholders for the year ended 31 December 2016. The appropriation for the year ended 31 December 2015 has been remitted to the Public Revenues and Taxes Department during the year.

#### 18 PROPOSED CASH DIVIDENDS

The Board of Directors decided in its meeting held on 30 January 2017 to propose to the forthcoming General Assembly to approve a cash dividend of 6% of the share capital amounting to QR 0.6 per share totaling to QR 30,000,000 for the year ended 31 December 2016 (2015: 10% of the share capital amounting to QR 1 per share totaling to QR 50,000,000).

The above is subject to the approval of the shareholders in the forthcoming General Assembly.

## Doha Insurance Company Q.S.C. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2016

#### 19 INSURANCE CONTRACT LIABILITIES AND REINSURANCE CONTRACT ASSETS

	2016 QR	2015 QR
Gross		
Insurance contract liabilities:		
Claims reported unsettled	207,331,605	169,709,386
Claims incurred but not reported	17,523,396	14,761,288
Unearned premiums	202,198,926	168,277,520
Deferred commissions	(371,088)	4,022,199
Total insurance contract liabilities	426,682,839	356,770,393
Recoverable from reinsurers: Claims reported unsettled Unearned premiums	142,756,782 122,395,791	106,173,208 106,093,979
Total reinsurance contract assets	265,152,573	212,267,187
Net		
Claims reported unsettled	64,574,823	63,536,178
Claims incurred but not reported	17,523,396	14,761,288
Unearned premiums	79,803,135	62,183,541
Deferred commissions	(371,088)	4,022,199
	(= = -,300)	
	161,530,266	144,503,206

At 31 December 2016

#### 19 INSURANCE CONTRACT LIABILITIES AND REINSURANCE CONTRACT ASSETS (CONTINUED)

The movement in the provision for outstanding claims and related reinsurers' share was as follows:

		2016			2015	
		Reinsurers'			Reinsurers'	
	Gross	share	Net	Gross	share	Net
	QR	QR	QR	QR	QR	QR
At 1 January						
Claims	169,709,386	(106, 173, 208)	63,536,178	267,817,133	(209,807,828)	58,009,305
Claims incurred but not						
reported	14,761,288		14,761,288	13,066,165		13,066,165
	184,470,674	(106,173,208)	78,297,466	280,883,298	(209,807,828)	71,075,470
Insurance claims paid during	104,470,074	(100,175,200)	70,277,400	200,003,290	(209,807,828)	71,075,470
the year	(136,506,608)	61,798,003	(74,708,605)	(149,692,894)	81,078,218	(68,614,676)
Incurred during the year	176,890,935	(98,381,577)	78,509,358	53,280,270	22,556,402	75,836,672
At 31 December	224,855,001	(142,756,782)	82,098,219	184,470,674	(106,173,208)	78,297,466
Analysis of outstanding claims						
Analysis of outstanding claims		2016			2015	
		Reinsurers'			Reinsurers'	
	Gross	share	Net	Gross	share	Net
	QR	QR	QR	QR	QR	QR
Claims	207,331,605	(142,756,782)	64,574,823	169,709,386	(106,173,208)	63,536,178
Claims incurred but not	,	(=,,)	,- : -,	, ,	(,,,	, ,
reported	17,523,396		17,523,396	14,761,288		14,761,288
At 31 December	224,855,001	(142,756,782)	82,098,219	184,470,674	(106,173,208)	78,297,466
. I. C. December	221,022,001	(1-12,700,702)	02,070,217	101,170,071	(100,175,200)	70,277,100

The amounts due from reinsurers are contractually due within a maximum of three months from the date of payment of the claims.

Amounts due from reinsurers relating to claims already paid by the Group are included in insurance and other receivables (Note 10).

At 31 December 2016

#### 19 INSURANCE CONTRACT LIABILITIES AND REINSURANCE CONTRACT ASSETS (CONTINUED)

#### Analysis of unearned premium risk

T T T T T T T T T T T T T T T T T T T		2016		2015			
	Insurance contract liabilities QR	Reinsurance of liabilities QR	Net QR	Insurance contract liabilities QR	Reinsurance of liabilities QR	Net QR	
At 1 January	168,277,520	(106,093,979)	62,183,541	207,129,014	(156,311,252)	50,817,762	
Premiums written during the year	515,510,293	(340,276,335)	175,233,958	494,082,164	(346,469,280)	147,612,884	
Premiums earned during the year	(481,588,886)	323,974,523	(157,614,363)	(532,933,658)	396,686,553	(136,247,105)	
At 31 December	202,198,927	(122,395,791)	79,803,136	168,277,520	(106,093,979)	62,183,541	

The following table shows the estimated cumulative reported claims, excluding IBNR, for each successive accident year at the end of each reporting period, together with cumulative payments to date:

#### Claims development 2016

	Accident years					
	Before 2012	2013	2014	2015	2016	Total
	QR	QR	QR	QR	QR	QR
Estimate of cumulative claims						
At end of the accident year	627,158,511	94,868,598	179,152,045	93,372,881	126,841,524	1,121,393,559
One year later	373,804,756	53,277,782	35,231,373	52,545,358	-	514,859,269
Two years later	42,394,042	25,944,624	72,045,013	-	-	140,383,679
Three years later	22,932,234	19,824,023	-	-	-	42,756,257
Four years later	18,937,295					18,937,295
Current estimate of cumulative claims	18,937,295	19,824,023	72,045,013	52,545,358	126,841,524	290,193,213
Cumulative payments to date	(9,117,310)	(341,565)	(381,568)	(10,559,197)	(62,461,968)	(82,861,608)
Total cumulative claims recognised in the statement of financial position as of						
<b>31 December 2016</b>	9,819,985	19,482,458	71,663,445	41,986,161	64,379,556	207,331,605
	, , , , , , , , , , , , , , , , , , , ,	, , ,	, -, -	, ,		

At 31 December 2016

### 19 INSURANCE CONTRACT LIABILITIES AND REINSURANCE CONTRACT ASSETS (CONTINUED)

Claims development 2015

	Accident years						
	Before 2011	2012	2013	2014	2015	Total	
	QR	QR	QR	QR	QR	QR	
Estimate of cumulative claims							
At end of the accident year	147,693,844	118,991,801	94,868,598	179,152,039	113,487,914	654,194,196	
One year later	93,249,056	98,863,226	53,277,782	153,656,284	-	399,046,348	
Two years later	56,379,856	14,510,600	34,008,410	-	-	104,898,866	
Three years later	27,869,246	11,398,592	-	-	-	39,267,838	
Four years later	47,901,266					47,901,266	
Current estimate of cumulative claims	47,901,266	11,398,592	34,008,410	153,656,284	113,487,914	360,452,466	
Cumulative payments to date	(34,226,878)	(5,738,832)	(9,315,546)	(120,011,969)	(21,449,855)	(190,743,080)	
Total cumulative claims recognised in the statement of financial position as of 31							
December 2015	13,674,388	5,659,760	24,692,864	33,644,315	92,038,059	169,709,386	

At 31 December 2016

### 20 PROVISIONS, INSURANCE AND OTHER PAYABLES

	2016	2015
	QR	QR
Due to insurance and reinsurance companies	49,263,223	39,920,950
Trade payable	20,910,284	13,274,163
Dividends payable	7,655,702	7,768,891
Staff related accruals	10,772,067	10,955,234
Board of Directors' remuneration payable	5,000,000	6,650,000
Net surplus attributable to Islamic Takaful policyholders	5,193,827	4,424,310
Provision for Social and Sports Activities Fund	1,806,241	2,774,176
Accrued expenses	5,896,495	2,155,061
	106,497,839	87,922,785

### 21 EMPLOYEES' END OF SERVICE BENEFITS

Movements in the provision recognized in the consolidated statement of financial position are as follows:

	2016 QR	2015 QR
As at 1 January Provided during the year End of service benefits paid	17,170,457 2,390,944 (3,540,136)	12,052,168 5,381,574 (263,285)
	16,021,265	17,170,457

### 22 BOARD OF DIRECTORS' REMUNERATION

The Board of Directors proposed an amount of QR 2,000,000 as remuneration to the board members for the year 2016 (2015: QR 5,000,000). The above mentioned remuneration is included under general and administrative expenses in the consolidated statement of income.

At 31 December 2016

#### 23 SEGMENT INFORMATION

For management purposes, the Group is organized into three business segments, marine and aviation, motor and fire, and general. These segments are the basis on which the Group reports its primary segment information. Other operations of the Group comprise investment and cash management for the Group's own account. There are no transactions between segments. The data with respect to segment information as follows.

	Motor		Marine and	Marine and Aviation		Fire and General Accident		Total	
	2016 QR	2015 QR	2016 QR	2015 QR	2016 QR	2015 QR	2016 QR	2015 QR	
Gross premiums Reinsurers' share of gross	120,108,703	125,128,842	107,296,610	116,228,769	288,104,980	252,724,553	515,510,293	494,082,164	
premiums	(13,463,873)	(19,479,214)	(97,389,055)	(104,846,174)	(229,423,407)	(222,143,892)	(340,276,335)	(346,469,280)	
Net premiums written Change in unearned premium	106,644,830	105,649,628	9,907,555	11,382,595	58,681,573	30,580,661	175,233,958	147,612,884	
reserve	(6,991,811)	(5,521,165)	613,922	(2,621,331)	(11,241,706)	(3,223,283)	(17,619,595)	(11,365,779)	
Net premiums earned Commissions received on ceded	99,653,019	100,128,463	10,521,477	8,761,264	47,439,867	27,357,378	157,614,363	136,247,105	
insurance	2,195,480	2,516,486	4,526,519	7,948,293	26,007,047	19,280,082	32,729,046	29,744,861	
Total underwriting revenues Gross claims paid Reinsurers' share of claims paid Change in outstanding claims	101,848,499 (67,462,520) 2,437,831	102,644,949 (64,883,045) 2,534,119	15,047,996 (3,534,663) 2,938,466	16,709,557 (6,812,723) 4,865,518	73,446,914 (65,509,425) 56,421,706	46,637,460 (77,997,126) 73,678,581	190,343,409 (136,506,608) 61,798,003	165,991,966 (149,692,894) 81,078,218	
reserve Commissions paid Other technical expenses	2,134,466 (5,559,936) (609,387)	(7,645,805) (3,807,054) (595,731)	133,388 (538,503) (87,280)	43,757 (857,460) (19,872)	(6,068,607) (17,487,321) (1,041,326)	380,052 (4,722,511) (935,283)	(3,800,753) (23,585,760) (1,737,993)	(7,221,996) (9,387,025) (1,550,886)	
	32,788,953	28,247,433	13,959,404	13,928,777	39,761,941	37,041,173	86,510,298	79,217,383	

The Group operates in the State of Qatar, and recently established its wholly owned subsidiary registered and operating in Dubai, UAE. The associate companies operate in the State of Qatar and the Republic of Yemen.

At 31 December 2016

### 23 SEGMENT INFORMATION (CONTINUED)

	2016			2015			
	Qatar	UAE	Total	Qatar	UAE	Total	
	QR	QR	QR	QR	QR	QR	
Assets							
Total assets	1,601,415,138	21,815,786	1,623,230,924	1,515,554,318	21,361,566	1,536,915,884	
Liabilities							
Insurance contract liabilties	(426,682,839)	-	(426,682,839)	(356,770,393)	-	(356,770,393)	
Net surplus attributable to Islamic							
Takaful policyholders	(5,193,827)	-	(5,193,827)	(4,424,310)	-	(4,424,310)	
Liabilties (other than insurance funds)	(102,836,455)	(14,488,822)	(117,325,277)	(90,671,914)	(9,997,018)	(100,668,932)	
Net assets	1,066,702,017	7,326,964	1,074,028,981	1,063,687,701	11,364,548	1,075,052,249	

At 31 December 2016

#### 24 RELATED PARTY TRANSACTIONS

#### **Related party transactions**

Related parties represent major shareholders, directors, related companies and key management personnel of the Group, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Group's management.

Transactions with related parties included in the consolidated statement of income are as follows:

	2016	6	2015		
	Premiums QR	Claims QR			
Major shareholders	6,014,164	1,276,380	8,375,926	1,855,084	

Balances with related parties included in the statement of financial position are as follows:

	20.	16	2015		
	Receivables QR	Claims and payables QR	Receivables QR	Claims and payables QR	
Major shareholders Associate	1,926,575	1,751,294 1,687,500	2,199,470	1,176,060	
	1,926,575	3,438,794	2,199,470	1,176,060	

#### Compensation of key management personnel

The compensation of key management personnel during the year are as follows:

	2016 QR	2015 QR
Board of Directors' remuneration Other allowances for the Board of Directors	2,000,000 900,000	5,000,000 1,500,000
Short-term benefits	4,300,000	4,196,000
End of service and other benefits	8,335,667	7,825,667
	15,535,667	18,521,667

#### 25 FAIR VALUES OF FINANCIAL INSTRUMENTS

Financial instruments comprise of financial assets and financial liabilities.

Financial assets consist of financial investments, and receivables arising from insurance contract assets and reinsurance contracts, other receivables and cash and cash equivalents. Financial liabilities consist of insurance contract liabilities and other payables.

The fair values of financial instruments are not materially different from their carrying values.

At 31 December 2016

#### 25 FAIR VALUES OF FINANCIAL INSTRUMENTS (CONTINUED)

#### Fair value hierarchy

As at 31 December 2016, the Group held the following financial instruments measured at fair value. The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1 : quoted (unadjusted) prices in active markets for identical assets or liabilities

Level 2 : other techniques for which all inputs which have a significant effect on the recorded fair value

are observable, either directly or indirectly

Level 3 : techniques which use inputs which have a significant effect on the recorded fair value that are

not based on observable market data.

4 4	31 December 2016 QR	Level 1 QR	Level 2 QR	Level 3 QR
Assets measured at fair value Financial investments	445,303,164	355,282,775		
	31 December 2015	Level 1	Level 2	Level 3
	QR	QR	QR	QR
Assets measured at fair value	2.1	2-1	2.11	2.11
Financial investments	532,972,870	460,320,801		_

During the year ended 31 December 2016, there were no transfers between Level 1 and Level 2 fair value measurements and no transfers into and out of Level 3 fair value measurements.

#### 26 RISK MANAGEMENT

The Group, in the normal course of business derives its revenue mainly from underwriting and managing its insurance business and managing its liquid assets in investments. The Group's lines of business are exposed to the following risks:

- Insurance risk
- Reinsurance risk
- Liquidity risk
- Market risk
- Operational risk

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital. Further quantitative disclosures are included throughout these consolidated financial statements.

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Board of Directors approves the Group's risk management policies and meets regularly. These policies define the Group's identification of risk and its interpretation, limit structure to ensure the appropriate quality and diversification of assets, align underwriting and reinsurance strategy to the corporate goals, and specify reporting requirements. The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities.

At 31 December 2016

#### 26 RISK MANAGEMENT (CONTINUED)

#### Regulatory framework

The Qatar Central Bank Executive Insurance Instructions provide the regulatory framework for the insurance industry in Qatar. All insurance companies operating in Qatar are required to follow these rules and regulations.

The following are the key regulations governing the operation of the Group:

- Internal systems and controls;
- Risk management;
- Accounting, auditing and actuarial reporting; and
- Prudential requirement.

The Group's Board of directors is responsible for monitoring compliance with the above regulations and has delegated authorities and responsibilities from the board of directors to ensure compliance.

#### Insurance risk

The principal risk the Group faces under insurance contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long term claims. Therefore the objective of the Group is to ensure that sufficient reserves are available to cover these liabilities.

The above risk exposure is mitigated by diversification across a large portfolio of insurance contracts and geographical areas. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines, underwriting discipline, prudent claims management practices as well as the use of reinsurance arrangements.

The majority of insurance business ceded is placed on a reinsurance program covering the Group to benefit from high commission income derived from economy of scale in a portfolio which is well balanced and to spread the risk in which the Group is exposed.

Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contracts. Although the Group has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to ceded insurance, to the extent that any reinsurer is unable to meet its obligations assumed under such reinsurance agreements. The Group's placement of reinsurance is diversified such that it is neither dependent on a single reinsurer nor are the operations of the Group substantially dependent upon any single reinsurance contract.

The Group principally issues the following types of general insurance contracts: marine and aviation, property, motor, and general accidents. Risks under non-life insurance policies usually cover twelve month duration.

For general insurance contracts the most significant risks arise from climate changes, natural disasters and terrorist activities which are only covered in fire line of business.

Insurance contracts at times also cover risk for single incidents that expose the Group to multiple insurance risks. The Group has adequately reinsured for insurance risk that may involve significant litigation.

These risks vary in relation to the type of risk insured, location of the risk insured and by industry.

These risks do not vary significantly in relation to the location of the risk insured by the Group, type of risk insured and by industry.

The below risk exposure is mitigated by diversification across a large portfolio of insurance contracts and geographical areas. The variability of risks is improved by careful selection and implementation of underwriting strategies, which are designed to ensure that risks are diversified in terms of type of risk and level of insured benefits. This is largely achieved through diversification across industry sectors and geography. Further, strict claim review policies to assess all new and ongoing claims, regular detailed review of claims handling procedures and frequent investigation of possible fraudulent claims are all policies and procedures put in place to reduce the risk exposure of the Group. The Group further enforces a policy of actively managing and prompt pursuing of claims, in order to reduce its exposure to unpredictable future developments that can negatively impact the Group.

At 31 December 2016

#### 26 RISK MANAGEMENT (CONTINUED)

#### **Insurance risk (continued)**

The Group has also limited its exposure by imposing maximum claim amounts on certain contracts as well as the use of reinsurance arrangements in order to limit exposure to catastrophic events (i.e. fire line of business). The purpose of these underwriting and reinsurance strategies is to limit exposure to catastrophes to a pre-determined maximum amount based on the Group's risk appetite as decided by management.

In addition, the Group also have an excess of loss agreements which cover both of the catastrophic and risk excess of loss.

#### Fire and general accident - Property

Property and insurance is designed to compensate contract holders for damage suffered to properties or for the value of property lost. Contract holder could also receive compensation for the loss of earnings caused by the inability to use the insured properties.

For property insurance contracts, the main risks are fire and business interruption. In recent years, the Group has only underwritten policies for properties containing fire detection equipment.

These contracts are underwritten by reference to the replacement value of the properties and contents insured. The cost of rebuilding properties and obtaining replacement contents and the time taken to restart operation which leads to business interruptions are the main factors that influence the level of claims. The Group has reinsurance cover for such damage to limit total losses by treaty (including Quota share) amounting to QR 120,000,000 (2015: QR 120,000,000) during the year.

#### Motor

Motor insurance is designed to compensate contract holders for damage suffered to their vehicles or liability to third parties arising though accidents. Contract holders could receive compensation for the fire or theft of their vehicles.

For motor contracts, the main risks are claims for death and bodily injury and the replacement or repair of vehicles. In recent years, the Group has mainly underwritten comprehensive policies for owners/drivers over 21 years of age. Substantially all of the motor contracts relate to private individuals. The Group has reinsurance cover to limit losses for any individual claim amounting to QR 30,000,000 (2015: QR 30,000,000) during the year.

The blood money for deaths and to injured parties and the replacement costs of motor vehicles are the key factors that influence the level of claims.

#### Marine

Marine insurance is designed to compensate contract holders for damage and liability arising through loss or damage to marine craft and accidents at sea resulting in total or partial loss of cargoes.

For marine insurance, the main risks are loss or damage to marine craft and accidents resulting in the total or partial loss of cargoes.

The underwriting strategy for the marine class of business is to ensure that the policies are well diversified in terms of vessels and shipping routes covered. The Group has entered into reinsurance agreements to limit total losses by treaty (including quota share) amounting to QR 35,000,000 (2015: QR 35,000,000) during the year.

### Reinsurance risk

In common with other insurance companies, in order to minimize the financial exposure arising from large claims, the Group in the normal course of business, enters into agreements with other parties for reinsurance purposes. Such reinsurance arrangements provide for greater diversification of business, allow management to control exposure to potential losses arising from large risks, and provide additional capacity for growth. A significant portion of the reinsurance is effected under treaty, facultative and excess-of-loss reinsurance contracts.

To minimize its exposure to significant losses from reinsurer insolvencies, the Group evaluates the financial condition of its reinsurers and monitors concentrations of credit risk.

Reinsurance ceded contracts do not relieve the Group from its obligation to policyholders and as a result, the Group remains liable for the portion of outstanding claims reinsured to the extent that the reinsurer fails to meet the obligations under the reinsurance agreements.

At 31 December 2016

#### 26 RISK MANAGEMENT (CONTINUED)

#### **Concentration of risks**

The Group's insurance risk relates to policies directly written in the State of Qatar only. The segmental concentration of insurance contract liabilities is shown below:

	2016 Reinsurer's			2015			
				Reinsurer's			
Concentration of insurance contract	Gross	share of	Net	Gross	share of	Net	
liabilities by type of contract:	liabilities	liabilities	liabilities	liabilities	liabilities	liabilities	
	QR	QR	QR	QR	QR	QR	
Marine and Aviation	49,193,581	43,922,950	5,270,631	54,270,260	47,495,260	6,775,000	
Motor vehicles	123,888,523	9,465,058	114,423,465	117,896,085	7,097,037	110,799,048	
Property	42,987,155	31,713,804	11,273,351	32,253,702	29,421,335	2,832,367	
Engineering	90,001,134	80,228,477	9,772,657	103,402,738	97,707,454	5,695,284	
General Accidents	120,612,446	99,822,284	20,790,162	48,947,608	30,546,101	18,401,507	
Total	426,682,839	265,152,573	161,530,266	356,770,393	212,267,187	144,503,206	

### **Key assumptions**

The principal assumption underlying the estimates is the Group's past claims development experience. This includes assumptions in respect of average claim costs, claim handling costs, claim inflation factors and claim numbers for each accident year. Additional qualitative judgments are used to assess the extent to which past trends may not apply in the future, for example once-off occurrence, changes in market factors such as public attitude to claiming, economic conditions, as well as internal factors such as portfolio mix, policy conditions and claims handling procedures. Judgment is further used to assess the extent to which external factors such as judicial decisions and government legislation affect the estimates.

Other key assumptions include variation in interest rates, delays in settlement and changes in foreign currency rates.

#### Sensitivities

The general insurance claims provision is sensitive to the above key assumptions. It has not been possible to quantify the sensitivity of certain assumptions such as legislative changes or uncertainty in the estimation process. The Group does not have any single insurance contract or a small number of related contracts that cover low frequency, high-severity risks such as earthquakes, or insurance contracts covering risks for single incidents that expose the Group to multiple insurance risks. The Group has adequately reinsured for insurance risks that may involve significant litigation. A 5% change in the average claims ratio will have no material impact on the consolidated statement of income.

At 31 December 2016

#### 26 RISK MANAGEMENT (CONTINUED)

#### Financial risk

The Group's principal instruments are financial investments, receivables arising from insurance and reinsurance contracts and cash and cash equivalents.

The Group does not enter into derivative transactions.

The main risks arising from the Group's financial instruments are interest rate risk, foreign currency risk, market price risk and liquidity risk.

The Board reviews and agrees policies for managing each of these risks which are summarized as follows.

#### Foreign currency risk

Foreign currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

Management believes that there is minimal risk of significant losses due to exchange rate fluctuations and consequently the Group does not hedge its foreign currency exposure.

Other than balances in United States Dollars and United Arab Emirate Dinar (AED), to which the Qatari Riyal is pegged, there are no significant foreign currency financial assets due in foreign currencies included under reinsurance balances receivable.

#### Interest rate risk

Interest rate risk is the risk that the value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Group is exposed to interest rate risk on certain of its bank deposits. The Group limits interest rate risk by monitoring changes in interest rates in the currencies in which its cash and interest bearing investments are denominated. During the year, the Group disposed the interest bearing investments classified as held-to-maturity and retained only interest bearing short term bank deposits.

The following table demonstrates the sensitivity of the consolidated statement of income to reasonably possible changes in interest rates, with all other variables held constant.

There is no impact on the Group's equity.

	Increase/ decrease in basis points	Effect on profit for the year	
2016	+25	1,088,069	
	-50	2,176,137	
2015	+25	955,396	
	-50	1,910,792	

#### Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss to the other party by failing to discharge an obligation. For all classes of financial assets held by the Group, the maximum credit risk exposure to the Group is the carrying value as disclosed in the statement of financial position.

Reinsurance arrangements are effected with reinsurers whose creditworthiness is assessed on the basis of satisfying minimum rating and financial strength criteria. Reinsurance is made with different reinsurance companies' in order to reduce the risk of concentration.

At 31 December 2016

#### 26 RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

#### Credit risk (continued)

The Group's exposure to credit risk is limited to the carrying amount of financial assets recognised at the statement of financial position date. Premium receivables comprise a large number of customers mainly within State of Qatar. Five companies account for 47% of the accounts receivable as of 31 December 2016 (2015: 55%). Five reinsurance companies account for 54%. of the reinsurance receivables as of 31 December 2016 (2015: 32%).

The Group continuously monitors defaults of customers and other counterparties and incorporates this information into its credit risk controls. Where available at reasonable cost, external credit ratings and/or reports on customers and other counterparties are obtained and used. The Group's policy is to deal only with creditworthy counterparties. The Group's management considers that all the financial assets that are not impaired for each of the reporting dates under review are of good credit quality.

The table below provides information regarding the credit risk exposure of the Group by classifying assets according to the credit ratings of the counterparties. AAA is the highest possible rating. Assest that fall outstide the range of AAA to BBB are classified as speculative grade.

31 December 2016	AAA	AA	BBB	BB	Unrated	2016 QR
Bank balances Reinsurance contract assets	50,466,076 92,803,401	279,363,873 84,848,823	169,063,238 53,050,514	2,569,321 34,469,835	14,384,171 -	515,846,679 265,152,573
Policyholders' accounts receivable Insurance and reinsurers'	33,190,066	32,083,730	16,595,032	13,276,026	15,488,098	110,633,552
accounts receivable	22,184,956	19,015,677	8,873,982	11,409,406	1,901,568	63,385,589
						955,018,393
31 December 2015	AAA	AA	BBB	BB	Unrated	2015 QR
Bank balances	46,352,277	259,383,017	145,225,223	104,420	16,468,106	467,533,043
Reinsurance contract assets Policyholders' accounts	67,925,499	72,170,844	38,208,094	33,962,750	-	212,267,187
receivable Insurance and reinsurers'	23,332,726	20,832,791	16,666,233	8,333,116	14,166,298	83,331,164
accounts receivable	11,338,246	11,681,829	4,810,165	5,497,331	1,030,749	34,358,320
						797,489,714

#### Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet obligation as they fall due. The Group's approach to manage liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's operations.

The Group limits its liquidity risk by ensuring bank facilities are available. The Group's terms of sales require amounts to be paid within 30-120 days of the date of sale.

At 31 December 2016

#### 26 RISK MANAGEMENT (CONTINUED)

#### Financial risk (continued)

#### Liquidity risk (continued)

The table below summarises the maturities of the Group's undiscounted financial liabilities at 31 December, based on contractual payment dates and current market interest rates.

2016	Less than 6 months QR	6 to 12 months QR	1 to 5 years QR	No term QR	Total QR
Insurance contract liabilities Provisions, insurance and	201,827,838	-	-	224,855,001	426,682,839
other payables	106,497,839			<u> </u>	106,497,839
Total	308,325,677		_	224,855,001	533,180,678
2015	Less than 6 months QR	6 to 12 months QR	1 to 5 years QR	No term QR	Total QR
Insurance contract liabilities Provisions, insurance and	172,299,719	-	-	184,470,674	356,770,393
other payables	87,922,785			<u> </u>	87,922,785
Total	260,222,504		-	184,470,674	444,693,178

### **Equity price risks**

Equity price risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether these changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Group is exposed to other market price risk in respect of its listed equity securities and bonds. Equity price risk is the risk that the fair values of equities decrease as a result of changes in the levels of equity and the value of individual stocks. The effect on equity due to a reasonably possible change in equity indices by (+/-) 10%, with all other variables held constant is as follows:

	_	2016		2015	
	Changes in variables	Impact on profit QR	Impact on other comprehensive income QR	Impact on profit QR	Impact on other comprehensive income QR
Available-for-sale investments	+10%	762,834	47,838,997	783,860	55,588,674
Available-for-sale investments	-10%	(762,834)	(47,838,997)	(783,860)	(55,588,674)

At 31 December 2016

#### 26 RISK MANAGEMENT (CONTINUED)

#### Capital management

The Group has established the following capital management objectives, policies and approach to managing the risks that affect its capital position.

#### Capital management objectives

The capital management objectives are:

- To maintain the required level of financial stability of the Group thereby providing a degree of security to policyholders
- To allocate capital efficiently and support the development of business by ensuring that returns on capital employed meet the requirements of its capital providers and of its shareholders
- To retain financial flexibility by maintaining strong liquidity and access to a range of capital markets
- To align the profile of assets and liabilities taking account of risks inherent in the business
- To maintain financial strength to support new business growth and to satisfy the requirements of the policyholders, regulators and shareholders
- To maintain strong credit ratings and healthy capital ratios in order to support its business objectives and maximise shareholders value.
- To allocate capital towards the regional expansion where the ultimate goal is to spread the risk and maximize the shareholders returns through obtaining the best return on capital.

The operations of the Group are also subject to regulatory requirements within the jurisdictions where it operates. Such regulations not only prescribe approval and monitoring of activities, but also impose certain restrictive provisions (e.g. capital adequacy) to minimise the risk of default and insolvency on the part of the insurance companies to meet unforeseen liabilities as these arise.

In reporting financial strength, capital and solvency is measured using the rules prescribed by the Qatar Central Bank Executive Insurance Instruction. These regulatory capital tests are based upon required levels of solvency capital and a series of prudent assumptions in respect of the type of business written.

#### Capital management policies

The Group's capital management policy for its insurance and non-insurance business is to hold sufficient capital to cover the statutory requirements based on the Qatar Central Bank, including any additional amounts required by the regulator as well as keeping a capital buffer above the minimum regulatory requirements, where the Group operates to maintain a high economic capital for the unforeseen risks.

#### Capital management approach

The Group seeks to optimize the structure and sources of capital to ensure that it consistently maximises returns to the shareholders and secure the policyholders fund.

The Group's approach to managing capital involves managing assets, liabilities and risks in a co-ordinated way, assessing shortfalls between reported and required capital levels (by each regulated entity) on a regular basis and taking appropriate actions to influence the capital position of the Group in the light of changes in economic conditions. An important aspect of the Group's overall capital management process is the setting of target risk adjusted rates of return which are aligned to performance objectives and ensure that the Group is focused on the creation of value for shareholders. The process is ultimately subject to approval by the board.

#### 27 COMMITMENTS AND CONTINGENCIES

#### Guarantees

At 31 December, the Group had contingent liabilities in respect of tender guarantees and other guarantees from which it is anticipated that no material liabilities will arise, amounting to QR 5,043,605 (2015: QR 2,964,370).

#### Legal claims

The Group is subject to litigation in the normal course of its business. The Group, based on independent legal advice, does not believe that the outcome of these court cases will have a material impact on the Group's income or financial position.

At 31 December 2016

### 28 ISLAMIC TAKAFUL BRANCH OF DOHA INSURANCE COMPANY Q.S.C.

The statement of financial position and statement of income of the Branch are presented below:

### (i) Statement of financial position for the year

	2016 QR	2015 QR
PARTICIPANTS' OPERATIONS ASSETS		
Cash on hand	9,200	8,785
Bank balances (Islamic banks)	40,292,865	37,093,244
Reinsurance contract assets	7,716,652	7,771,881
Due from policyholders	17,461,271	11,778,295
Due from insurance and reinsurance companies	4,309,442	7,525,321
Prepayments and other assets	18,876	56,389
Property and equipment	179,213	248,068
TOTAL ASSETS	69,987,519	64,481,983
PARTICIPANTS' FUNDS AND LIABILITIES		
Participants' fund	10 102 027	0.424.210
Participants' account	10,193,827	9,424,310
Liabilities		
Insurance contract liabilities	41,070,490	39,220,874
Provisions, insurance and other payables	18,723,202	15,836,799
Total liabilities	59,793,692	55,057,673
TOTAL PARTICIPANTS' FUND AND LIABILITIES	69,987,519	64,481,983
(ii) Statement of income for the year		
(1) 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3		
	2016	2015
	QR	QR
PARTICIPANTS' REVENUES AND EXPENSES		
REVENUE (LOSS)		
Net Takaful revenue (loss)	573,839	(658,306)
Other income	902,259	500,500
	1,476,098	(157,806)
EXPENSE		
General and administrative expenses	(706,581)	(626,600)
T	(	(===,===)
NET SURPLUS (DEFICIT) FOR THE YEAR TRANSFERRED		
TO PARTICIPANTS' FUND	769,517	(784,406)